# LANEY KNEIBEL

### **CONTACT INFORMATION**

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View My Portfolio Here

## **EXPERTISE**

Creative Strategy & Art Direction
Digital & Print Design
Social Media Content Creation
Digital Paid Advertising
Brand Marketing & Strategy
Planning
Remote Team Collaboration
& Management
Project Management

## **TECHNICAL SKILLS**

Website Design

Adobe Creative Suite

**Figma** 

Canva

Microsoft Office

Google Workplace

Asana / Monday

Slack / Teams / Zoom

### **PROFESSIONAL SUMMARY**

Innovative and results-driven digital marketing professional with a strong background in creative design and brand strategy. Recognized as a resourceful and knowledgeable team player within the agency and its affiliates. Passionate about developing impactful creative strategies and known for reliability and hands-on collaboration. Proven track record of career progression, showcasing a commitment to skills development and teamwork.

### **WORK EXPERIENCE**

# **BOLT PR, A MILLWRIGHT AGENCY**

July 2018 – Present (6 years)

# **Creative Design Strategist** | February 2022 — Present

On top of single-handedly running the creative design department, responsibilities include social media content creation and management, web design, client management, collaboration with wider team departments and more.

- Led multiple comprehensive rebrands for Bolt PR and affiliate agencies, encompassing web design, social media strategy, marketing collateral, and more.
- Boosted brand awareness and lead generation through strategic social media campaigns and graphic design.
- **Maintained and strengthened client relationships** with effective communication and project management.
- Collaborated with senior team members and client teams to engage target audiences and achieve business goals.
- Developed and executed strategic creative and social campaigns to enhance client visibility.
- **Analyzed and reported on campaign performance**, providing actionable recommendations for optimization.
- **Proactively pitched innovative creative ideas**, delivering concise and impactful presentations.
- **Played a key role in client negotiations**, using effective and creative pitch materials to close deals.

#### **CLIENT HISTORY**

**Balcones Distillery** 

**Brush Country Claims** 

El Pollo Loco

Halo Collar

Logitech

Orange County's CU

**Packsize** 

**TOUS les IOURS** 

Virtual Incentives

Work Shield

## **INDUSTRY EXPERIENCE**

Agency Marketing

B2B Tech / SaaS

Beauty

**Consumer Products** 

Consumer Tech

Education

Food & Beverage

Franchising

Health & Wellness

Restaurants / Hospitality

## **EDUCATION**

Western Michigan University *Graduated in 2017* 

**BBA:** eBusiness Marketing & Business Management

# **Digital Account Executive** | September 2021 — February 2022

Fully lead client accounts, develop strategic and creative strategies, holistic digital marketing knowledge, including social media, website, PPC, email marketing, SEO and analytics. Responsibilities focused on leading team members to success while providing hands-on collaboration and teamwork.

- Developed strategic social and digital marketing plans for various B2C and B2B brands.
- Managed multiple client accounts simultaneously, while also overseeing the agency's digital presence.
- **Directed client paid advertising strategies and campaigns** across multiple platforms, handling annual budgets ranging from \$6,000 to \$120,000.
- Authored and published blog content to enhance client websites and drive engagement.

# **Digital Account Associate + Coordinator** | July 2018 — September 2021

Provided full support to the digital marketing executive team through research, ideation and content creation. Quickly promoted from Account Coordinator to Account Associate in less than a year due to high performance and eagerness to learn.

- Contribute to client strategies and plans by providing creative ideas to
- inspire audiences.
- Manage social media content and pages, including copywriting, creative design, scheduling, and community management.
- Work with the internal team to maintain client projects and timelines.
- **Compile, analyze, and report data metrics** for all client social media platforms.
- Author and publish blog content on various topics for client websites.
- Enhance skills in Adobe Creative Suite and Canva.
- Develop content creation shot lists and photoshoots for various client campaigns.